

Coach on what the customer decides.

For every sales call, DecisionFlow shows where the customer stood in their decision, which question was left on the table and what your rep does differently next time. Transcript in, a Review and a Dossier out.

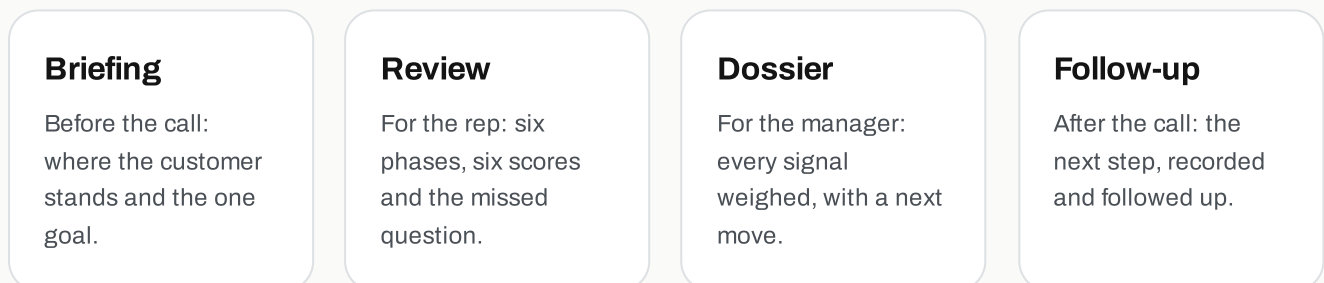
THE PROBLEM

A deal that goes quiet is not bad luck. It is a phase that was skipped.

THE METHOD / THE VALUE CYCLE



FOUR MODULES AROUND EVERY CALL



16/60

COLD CALL, STAFFING
AGENCY

The missed question: "You have run this for 45 years. How do you solve the intake of young people today?"

PRIVACY BY DESIGN

Names are anonymised before analysis. The original is deleted afterwards.

WHO IT IS FOR

